ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 AND 2021

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. TABLE OF CONTENTS YEARS ENDED DECEMBER 31, 2022 AND 2021

	PAGE
Management Discussion and Analysis	1
Independent Auditors' Report	2 - 3
Financial statements:	
Statements of financial position	4
Statements of activities	5
Statements of functional expenses	6 - 7
Statements of cash flows	8
Notes to financial statements	9 - 22

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. MANAGEMENT DISCUSSION AND ANALYSIS - UNAUDITED DECEMBER 31, 2022

Dear Friends of Atlanta Ronald McDonald House Charities,

Thank you for your support of Atlanta RMHC in 2022! The year affirmed a strong focus on the future. As a Board of Directors and staff, we asked the important question - how can we expand our impact on families with ill or injured children? We engaged an outside consultant to assist with a comprehensive strategic planning effort. The result was a new strategic plan and revised mission and vision statements to better reflect our programs and goals.

Mission

Transform pediatric healthcare access and experiences for families with ill, injured, or recovering children through a network of Houses, Family Rooms, Care Mobiles, and community resources.

Vision

Families have access to care throughout their child's healthcare journey.

We will achieve this vision through our strategy, which has three main pillars - Enhance Mission Impact, Drive Reach and Engagement, and Expand our Financial Resources. Key to our ability to expand services is to build a larger Ronald McDonald House. We are excited to announce that we are in the process of designing a new 70-bedroom Ronald McDonald House adjacent to Children's Healthcare of Atlanta's new Arthur M. Blank Hospital. This expansion will allow us to care for more families than ever before. We began a campaign in 2021, and as of issuance of this report, we have identified \$62 million toward our goal of \$70 million.

Equally important is caring for families of ill and injured children today. In 2022, our Ronald McDonald Houses hosted 2,094 visits from families whose children face life-threatening illnesses or injuries for an average stay of 10 nights, allowing them to remain close to each other and the care they need. Volunteers donated 1,063 meals to help support these children and families and donated Wish List items and gifts for our Holiday Workshop. Our Ronald McDonald Care Mobile hosted 619 visits. Our Ronald McDonald Family Room inside Children's at Scottish Rite hosted 43,416 family member visits while their child was undergoing cancer treatment, providing an area of respite with meals, snacks, drinks, and caring support.

Once again, the community generously supported us and helped us exceed our annual financial goals. We continued strengthening our financial position while ensuring we're growing our impact. Our investment in program services represented 72% of our total \$6.8 million annual functional expenses, reflecting our firm commitment to investing in our mission. Our total assets are valued at \$55 million, with \$24 million invested in property and equipment and over \$31 million in cash, investments, and pledges receivable. Our financial position as a result of last year has allowed us to confidently step into the position of serving more families.

Atlanta RMHC maintains a 4-Star rating from Charity Navigator, an independent evaluator of non-profits in the U.S. This is the highest possible rating and verifies that Atlanta RMHC exceeds industry standards and outperforms most charities in its area of work. Additionally, Atlanta RMHC holds the Platinum Seal of Transparency, the highest recognition offered by Candid, the world's largest source of non-profit information. These ratings are awarded for demonstrating strong financial health and commitment to accountability and transparency.

To our community of leaders, donors, and volunteers, we thank you. You are the family behind our families, ensuring this organization thrives so they can have a home away from home. I remain honored to support these families together with you.

Warm regards,

Buth Havel

President & CEO



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Atlanta Ronald McDonald House Charities, Inc.

Opinion

We have audited the accompanying financial statements of Atlanta Ronald McDonald House Charities, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Atlanta Ronald McDonald House Charities, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Atlanta Ronald McDonald House Charities, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Atlanta Ronald McDonald House Charities, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Atlanta Ronald McDonald House Charities, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Atlanta Ronald McDonald House Charities, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

7110, LLP

Atlanta, Georgia

July 26, 2023

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

	2022	2021
<u>ASSETS</u>		
CURRENT ASSETS		
Cash and cash equivalents Accounts receivable Contributions receivable Short-term investments Employee retention credit receivable Prepaid expenses	\$ 11,703,895 694,377 3,079,634 3,629,709 - 147,599	\$ 10,618,463 740,485 124,000 3,164,354 318,515 <u>67,742</u>
Total current assets	19,255,214	15,033,559
NONCURRENT ASSETS		
Contributions receivable, net of present value discount Investments Property and equipment, net	7,986,286 4,410,659 <u>23,841,819</u>	1,150,000 4,088,519 <u>24,546,644</u>
Total noncurrent assets	36,238,764	29,785,163
Total assets	\$ <u>55,493,978</u>	\$ <u>44,818,722</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses Deferred revenue	\$ 268,324 9,100	\$ 331,534 <u>48,166</u>
Total current liabilities	277,424	379,700
Total liabilities	277,424	379,700
NET ASSETS		
Net assets without donor restrictions	39,891,092	40,099,346
Net assets with donor restrictions	15,325,462	4,339,676
Total net assets	55,216,554	44,439,022
Total liabilities and net assets	\$ <u>55,493,978</u>	\$ <u>44,818,722</u>

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. STATEMENTS OF ACTIVITIES DECEMBER 31, 2022 AND 2021

		2022		2021					
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total			
REVENUES AND OTHER SUPPORT Contributions	\$ 5,173,784	\$ 11,867,862 \$	17,041,646	\$ 4,834,570	\$ 2,333,552 \$	7,168,122			
Special events revenue	\$ 5,175,784 1,385,496	φ 11,007,002 φ	1,385,496	\$ 4,834,570 1,350,744	φ 2,333,352 φ -	1,350,744			
Room revenue	45,089	-	45,089	24,348	-	24,348			
Employee retention credit revenue	-	-	-	318,515	-	318,515			
Other income	25,000	-	25,000	-	-	-			
Net assets released from restrictions	849,663	(849,663)		122,596	(122,596)	-			
Total revenues and other support	7,479,032	11,018,199	18,497,231	6,650,773	2,210,956	8,861,729			
EXPENSES									
Cost of direct benefits to donors	326,893	-	326,893	278,719	-	278,719			
Program services Supporting services:	4,898,226	-	4,898,226	4,810,443	-	4,810,443			
Management and general administration	578,974	-	578,974	302,384	-	302,384			
Fundraising	1,296,009	-	1,296,009	881,576	-	881,576			
Total expenses	7,100,102		7,100,102	6,273,122		6,273,122			
CHANGE IN NET ASSETS									
FROM OPERATIONS	378,930	11,018,199	11,397,129	377,651	2,210,956	2,588,607			
NONOPERATING ACTIVITIES									
Investment income/(loss), net	<u>(587,184</u>)	<u>(32,413</u>)	<u>(619,597</u>)	182,071	24,094	206,165			
Total nonoperating activities	(587,184)	(32,413)	(619,597)	182,071	24,094	206,165			
CHANGE IN NET ASSETS	(208,254)	10,985,786	10,777,532	559,722	2,235,050	2,794,772			
Net assets - beginning of year	40,099,346	4,339,676	44,439,022	39,539,624	2,104,626	41,644,250			
NET ASSETS - END OF YEAR	\$ <u>39,891,092</u>	\$ <u>15,325,462</u> \$_	55,216,554	\$ <u>40,099,346</u>	\$ <u>4,339,676</u> \$	44,439,022			

See independent auditors' report and accompanying notes

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services												
	House		Chef						General and				
	Operations	Car	e Mobile	Far	<u>nily Room</u>	Pr	<u>ogram</u>	Total	Ad	Iministrative	<u> </u>	<u>ndraising</u>	Total
Salaries and related													
expenses	\$ 1,668,236	\$	47,387	\$	259,694	\$	-	\$ 1,975,317	\$	163,951	\$	748,339	\$ 2,887,607
Direct benefit cost	-		-		-		-	-		-		326,893	326,893
Program operations	580,167		5,000		4,825		15,017	605,009		-		-	605,009
House maintenance and													
repair	313,255		-		-		-	313,255		-		-	313,255
Insurance	69,426		186		951		28	70,591		3,344		2,816	76,751
Marketing	113,879		-		-		-	113,879		56,948		10,544	181,371
Office and supplies	11,998		-		15,131		4,934	32,063		31,260		21	63,344
Technology	90,396		-		-		-	90,396		100,527		-	190,923
Bank and transaction fees	-		-		-		-	-		52,685		-	52,685
Professional fees	51,072		1,083		4,488		-	56,643		66,332		140,496	263,471
Other	15,460		-		420		-	15,880		21,230	_	217,978	255,088
Total expenses before													
depreciation, donated													
materials and services	2,913,889		53,656		285,509		19,979	3,273,033		496,277		1,447,087	5,216,397
Depreciation	1,295,000		-		-		536	1,295,536		3,533		-	1,299,069
Donated materials													
and services	272,877		-		56,780		-	329,657		79,164	_	175,815	584,636
Total expenses by													
function	4,481,766		53,656		342,289		20,515	4,898,226		578,974		1,622,902	7,100,102
Less expenses included													
with revenues on the													
statement of activities												(222.222)	(000,000)
Direct benefit costs			-		-		-		-		_	<u>(326,893</u>)	<u>(326,893</u>)
Total functional													
expenses	\$ <u>4,481,766</u>	\$	53,656	\$	342,289	\$_	20,515	\$ <u>4,898,226</u>	\$	578,974	\$	1,296,009	\$ <u>6,773,209</u>

See independent auditors' report and accompanying notes

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

	Program Services										
	House		-				Ge	eneral and			
	Operations	Care	e Mobile	Fan	<u>nily Room</u>	Total	Ad	<u>ministrative</u>	<u> </u>	<u>undraising</u>	Total
Salaries and related											
expenses	\$ 1,478,746	\$	41,187	\$	234,098	\$ 1,754,031	\$	145,618	\$	692,236	\$ 2,591,885
Direct benefit cost	-		-		-	-		-		278,719	278,719
Program operations	447,285		-		-	447,285		-		-	447,285
House maintenance and											
repair	209,330		-		-	209,330		-		-	209,330
Insurance	82,882		1,034		3,107	87,023		6,217		7,057	100,297
Marketing	49,352		-		-	49,352		-		24,629	73,981
Office and supplies	32,396		-		535	32,931		9,105		114	42,150
Technology	96,291		-		-	96,291		-		51,617	147,908
Bank and transaction fees	-		-		-	-		44,651		-	44,651
Professional fees	20,902		-		-	20,902		84,385		-	105,287
Other	15,662		-		<u>881</u>	16,543	_	7,402		<u>105,923</u>	<u>129,868</u>
Total expenses before											
depreciation, donated											
materials and services	2,432,846		42,221		238,621	2,713,688		297,378		1,160,295	4,171,361
Depreciation	1,309,292		-		-	1,309,292		5,006		-	1,314,298
Donated materials											
and services	787,463		-		-	787,463	_	-		-	<u>787,463</u>
Total expenses by											
function	4,529,601		42,221		238,621	4,810,443		302,384		1,160,295	6,273,122
Less expenses included											
with revenues on the											
statement of activities											
Direct benefit costs			-		-		_	-		<u>(278,719</u>)	<u>(278,719</u>)
Total functional											
expenses	\$ <u>4,529,601</u>	\$	42,221	\$	238,621	\$ 4,810,443	\$	302,384	\$	881,576	\$ 5,994,403
evhenses	Ψ <u>Ψ,020,001</u>	Ψ	16,661	Ψ=	200,021	Ψ $+,010,+0$	Ψ_	002,004	Ψ=	551,570	<u>↓ 0,001,100</u>

See independent auditors' report and accompanying notes

ATLANTA RONALD MCDONALD HOUSE CHARITIES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 10,777,532	\$ 2,794,772
Adjustments to reconcile change in net assets to net cash		
provided by operating activities: Depreciation	1,299,069	1,314,298
Discount on pledged contributions	1,301,993	-
Realized gain on sales of investments	(316,385)	(233,036)
Unrealized loss on investments	1,021,524	133,238
Change in provision for uncollectible pledges receivable	-	(1,800)
(Increase) decrease in assets: Accounts receivable	46,108	319,634
Contributions receivable	(11,093,913)	(974,000)
Employee retention credit receivable	`	(318,515)
Prepaid expenses	(79,857)	13,504
Increase (decrease) in liabilities:	(62.240)	101 760
Accounts payable and accrued expenses Deferred revenue	(63,210) (39,066)	121,760 44,166
Pledge payable		(302,286)
Net cash provided by operating activities	3,172,310	2,911,735
CASH FLOWS FROM INVESTMENT ACTIVITIES		
Purchase of property and equipment	(594,244)	-
Proceeds from sale of investments	8,421,420	5,564,970
Investment return reinvested and purchase of investments	<u>(9,914,054</u>)	<u>(5,387,183</u>)
Net cash provided by (used in) investing activities	(2,086,878)	177,787
Net change in cash and cash equivalents	1,085,432	3,089,522
Cash and cash equivalents at beginning of year	10,618,463	7,528,941
Cash and cash equivalents at end of year	\$ <u>11,703,895</u>	\$ <u>10,618,463</u>

Note 1 Description of the Organization

Atlanta Ronald McDonald House Charities, Inc. (the Organization) is a Georgia nonprofit charitable corporation formed in 1977. The mission is to transform pediatric healthcare access and experiences for families with ill, injured or recovering children through a network of Houses, Family Rooms, Care Mobiles, and community resources. The Organization ascribes to five core values: hospitality, excellence, affirmation, respect and teamwork.

The Organization fulfills its mission through operation of sustainable programs that enable family-centered care, bridge access to quality health care, are a vital part of the health care continuum and strengthen families during difficult times. The following programs represent the core functions operated by the Organization:

Ronald McDonald House

When children must travel long distances to access top medical care, accommodations and support for families can be expensive or not readily available. The Organization helps families stay close to their ill or injured child through the Ronald McDonald House program located in Atlanta, which provide temporary lodging, meals and other support to children and their families. The program provides families with emotional and physical comfort and increases the caregivers' ability to spend more time with their child, to interact with their clinical care team and to participate in critical medical care decisions.

Ronald McDonald Family Room

When a child is critically ill, parents may be reluctant to leave the hospital. In order to provide comfort and support to their child, it is important that parents have an opportunity to rest, have a meal or have a moment of quiet. Located inside medical care facilities, the Ronald McDonald Family Room program within the AFLAC Cancer and Blood Disorder Center of Children's Healthcare of Atlanta - Scottish Rite, serves as a place of respite, relaxation and privacy for family members, often just steps away from where their child is being treated. The Ronald McDonald Family Room program provides parents with an opportunity to remain close to their hospitalized child and to be an active member of their child's health care team.

Ronald McDonald Care Mobile

The Ronald McDonald Care Mobile (RMCM) program provides access to pediatric medical and/or health education services for children living in underserved communities. The RMCM program is breaking down the barriers to health care, expanding critical health care access and extending the Charity's reach to countless underserved children. The RMCM program serves children that are at great risk to develop acute conditions, chronic diseases and even serious lifelong illnesses. Through partnerships with local healthcare organizations, the Organization is bringing clinical services and health education directly to those in need, so children can receive high quality, convenient care right in their own neighborhood.

Note 2 Summary of Significant Accounting Policies

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and are presented on the basis of net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are created only by donor-imposed restrictions on their use. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions. All other net assets, including board-designated or appropriated amounts, are net assets without donor restrictions and are reported as part of the net assets without donor restriction class.

Measure of Operations

The Organization's change in net assets from operations on the statements of activities includes all operating revenues and expenses that are an integral part of its program and supporting activities, net assets released from donor restrictions to support operating expenditures and other non-operating funds to support current operating activities. The measure of operations excludes investment return on investments.

<u>Estimates</u>

The preparation of financial statements in conformity with U.S. GAAP requires management of the Organization to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash Equivalents and Concentrations of Cash Deposits in Excess of Insured Limits

Cash equivalents include money market funds and all highly liquid investments with a maturity date of less than three months from the date of purchase. The Organization maintains cash balances at four financial institutions. The accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. At December 31, 2022 and 2021, the Organization's cash balances held at financial institutions exceeded the FDIC limit by \$6,693,783 and \$8,186,305, respectively. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant risks on cash.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Changes in the valuation allowance have not been material to the financial statements. The Organization has recorded an allowance for uncollectible receivables of \$0 as of December 31, 2022 and 2021.

Note 2 Summary of Significant Accounting Policies(Continued)

Contributions Receivable

Contributions receivable are unconditional promises to give. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Contributions receivable are written off when deemed uncollectible.

The Organization is the beneficiary under various wills and trust agreements of which the total realizable amount is not presently determinable. Such amounts are recorded when a will is declared valid by probate court and the proceeds are measurable.

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. Realized and unrealized gains and losses and investment income are included in the statements of activities.

Investment return is recorded as investment return without donor restrictions, unless their use is restricted by explicit donor stipulations, or by law. Investment return on investments the use of which is restricted by explicit donor stipulation, or by law, but those restrictions expire in the same reporting period as earned, are reported as investment return without donor restrictions.

Investment securities are exposed to various risks, such as interest rate risk, market risk and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the accompanying financial statements.

Property and Equipment

Property and equipment are stated at cost, if purchased, or estimated fair value, if donated, at the date of donation. Additions of \$2,500 or more are capitalized, while maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed as incurred. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets as follows:

Buildings and Improvements	15 - 30 Years
Office Furniture and Equipment	5 - 20 Years

Impairment of Long-Lived Assets

The Organization evaluates its long-lived assets for any events or changes in circumstances which indicate that the carrying amount of such assets may not be fully recoverable. The Organization evaluates the recoverability of long-lived assets by measuring the carrying amount of such assets against the estimated undiscounted future cash flows associated with them. At the time such evaluation indicates that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, the assets are adjusted to their fair values. No impairment was recognized during the years ended December 31, 2022 and 2021.

Note 2 Summary of Significant Accounting Policies(Continued)

Donated Assets, Property and Equipment, and Services

Donated marketable securities, property and equipment, and other noncash donations are recorded as contributions at their fair values at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions at that time.

Donated services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization also receives donated services from other contributors and volunteers that are not measurable, and therefore, are excluded from the financial statements.

Deferred Revenue

Income from sponsorships received in advance of future special events, which the resource provider is receiving commensurate value in return or a right of return exists if the event does not occur, is deferred and recognized over the periods to which the sponsorships relate.

Net Assets

The Organization's net assets and changes therein are classified and reported as follows:

Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions or law. The Board of Directors has designated from net assets without donor restrictions, net assets for facility reserve and new house feasibility study.

With Donor Restrictions

Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Note 2 Summary of Significant Accounting Policies(Continued)

Revenue Recognition from Exchange Transactions

Atlanta Ronald McDonald House Charities, Inc. earns revenue through exchange transactions from various outlets, including room revenue and various fundraising events held during the year. These revenues are recognized in the accounting period during which the program is conducted, or the overnight stay occurs.

The Organization evaluates if the services represent separate performance obligations and determines that such arrangements only have one performance obligation because the underlying goods and services delivered are not distinct. The Organization recognizes event revenue as the good or service is transferred to the Organization, generally when the event occurs and room revenue upon the night's stay. The Organization determines that a point in time approach would be the most appropriate revenue recognition.

Contributions and Grants

Unconditional promises to give are recognized as revenue in the period the promise was made. Contributions, grants, and bequests are recognized as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. We report contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized.

Conditional grants are recorded as revenue when earned. Revenue is earned when eligible expenditures or deliverables, as defined in each contract, are met. Funds received but not yet earned are shown as Deferred Revenue. Expenditures under grants are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these grants, the Organization will record such disallowance at the time the final assessment is made.

Sponsorship Revenue

The portion of sponsorship revenue that relates to the commensurate value the sponsor received in return is recognized when the related events are held and performance obligations are met.

<u> Special Event Revenue - Ticket Sales</u>

The portion of ticket sales that relates to the commensurate value the attendee receives in return is recognized when the related events are held and performance obligations are met.

Functional Expenses

The statements of functional expenses report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Insurance, marketing, technology, depreciation, salaries and related compensation expenses are allocated on the basis of management's estimate of time and effort spent on various functions. All other expenses are directly charged by actual program or supporting functions use.

Note 2 Summary of Significant Accounting Policies(Continued)

Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income, if any, from certain activities not directly related to the Organization's taxexempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Note 3 Liquidity

The Organization's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2022 and 2021, respectively, comprise the following:

	2022	2021
Financial assets:		
Cash and cash equivalents	\$ 11,703,895	\$ 10,618,463
Accounts receivable	694,377	740,485
Contributions receivable, net	11,065,920	1,274,000
Investments	8,040,368	7,252,873
Total financial assets	31,504,560	19,885,821
Less financial assets with donor restriction:		
Donor-imposed time and purpose restrictions	(14,714,712)	(3,728,926)
Donor-imposed restrictions in perpetuity	(610,750)	(610,750)
Financial assets available for general expenditure	\$ <u>16,179,098</u>	\$ <u>15,546,145</u>

As part of the Organization's liquidity management, its investment policy requires that all assets be invested in liquid securities, defined as securities that can be transacted quickly and efficiently and with minimal impact on market price. The Organization maintains a policy of structuring its investments to be available as its operating expenditures, liabilities, and other obligations become due.

Note 4 Contributions Receivable

Contributions receivable consist primarily of pledges and bequests as of the years ended December 31:

Amounts due in:	 2022		2021
Due in one year or less	\$ 3,079,634	\$	124,000
One to five years	 9,288,279		1,150,000
Total	12,367,913		1,274,000
Less: present value discount	 <u>(1,301,993</u>)	_	-
Net contributions receivable	\$ 11,065,920	\$	1,274,000

The increase in contributions receivable is due to the capital campaign to build a new house and expand program operations in 2024.

Note 5 Fair Value Measurements

In determining fair value, the Organization uses various valuation approaches within the fair value measurement framework. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability. A hierarchy for inputs is used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Levels within the hierarchy are based on the reliability of inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets;

Level 2 - Valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in less active markets, such as dealer or broker markets; and

Level 3 - Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow models, and similar techniques not based on market, exchange, dealer, or broker-traded transactions.

The fair values of assets and liabilities measured on a recurring and nonrecurring basis as of December 31, 2022, are as follows:

	 Level 1	 Level 2	 Level 3	 Total
Mutual Funds	\$ 2,285,385	\$ -	\$ -	\$ 2,285,385
Equity Securities	89,418	-	-	89,418
Exchange - Traded Funds	2,038,411	-	-	2,038,411
Debt Securities - Corporate	 -	 3,627,154	 -	 3,627,154
	\$ 4,413,214	\$ 3,627,154	\$ -	\$ 8,040,368

Note 5 Fair Value Measurements (Continued)

The fair values of assets and liabilities measured on a recurring and nonrecurring basis as of December 31, 2021, are as follows:

	 Level 1	 Level 2	 Level 3	 Total
Mutual Funds	\$ 4,004,867	\$ -	\$ -	\$ 4,004,867
Equity Securities	2,139,433	-	-	2,139,433
Exchange - Traded Funds	156,453	-	-	156,453
Debt Securities - Corporate	 _	 952,120	 -	 952,120
	\$ 6,300,753	\$ 952,120	\$ -	\$ 7,252,873

The carrying amounts of all other assets and liabilities reflected in the statements of financial position for the Organization's financial instruments approximates their respective fair value due to the short-term maturities of those instruments. There have been no changes in valuation techniques and related inputs.

There were no significant transfers among the levels during the year. The Organization's policy is to recognize transfers in and out of the levels at the end of the fiscal year; interim changes in the availability of fair value inputs are not recognized.

Overall Investment Objective

The overall investment objective of the Organization is to invest its assets in a prudent manner that will achieve a long-term rate of return sufficient to fund a portion of its annual operating activities and increase investment value after inflation. The Organization diversifies its investments among various asset classes incorporating multiple strategies and managers. Major investment decisions are authorized by the Board of Directors which oversees the Organization's investment program in accordance with established guidelines.

As part of the Organization's investment policies, cash is to be employed productively by investment in short term cash equivalents to provide safety, liquidity, and return. The Organization holds \$3,629,709 and \$3,164,354 of short term investments as of December 31, 2022 and 2021, respectively.

The components of investment return net are as follows for the years ended December 31:

		2022	 2021
Interest and dividends Realized gains	\$	114,395 316,385	\$ 141,746 233,036
Unrealized gains/(losses) Investment expenses	_	(1,021,524) <u>(28,853</u>)	 (133,238) (35,379)
	\$	<u>(619,597</u>)	\$ 206,165

Note 6 Property and Equipment

Property and equipment consist of the following at December 31:

	2022			2021	
Land	\$	1,948,846	\$	1,948,846	
Buildings and improvements		31,819,198		31,794,377	
Office furniture and equipment		<u>3,639,031</u>	-	<u>3,612,847</u>	
		37,407,075		37,356,070	
Accumulated depreciation		(14,270,810)	-	<u>(12,971,741</u>)	
		23,136,265		24,384,329	
Construction in progress		705,554		162,315	
	\$	23,841,819	\$_	24,546,644	

Depreciation expense totaled \$1,299,069 and \$1,314,298 for the years ended December 31, 2022 and 2021, respectively.

Note 7 Employee Retention Credit

Grants from the government are recognized when all conditions of such grants are fulfilled or there is reasonable assurance they will be fulfilled. During the year ended December 31, 2021, the Organization applied for the Employee Retention Credit (ERC) from the Internal Revenue Service. The Organization recognized \$318,515 of income and receivables related to performance requirements being met in compliance with the program during the year ended December 31, 2021.

Eligibility and conditions for the ERC program may be audited by the IRS. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; management is of the opinion that any audit will not have a material adverse impact on the Organization's financial position.

Note 8 Endowment Funds

The state of Georgia adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in July 2008. The Organization has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent the explicit donor stipulations to the contrary. Accordingly, the classification of net assets with donor restrictions includes (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the endowment fund that is classified as net assets with, donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the Organization and the endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Organization.
- 7. The investment policies of the Organization.

Return Objectives and Risk Parameters:

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the programs supported by the endowments. The endowment assets are invested in a manner that is intended to produce a return that meets or exceeds market index, or blended market index selected by the Board of Directors while assuming a moderate level of investment risk (tolerating a maximum loss of 0% to 15% over any one year period).

Spending Policy:

The Organization has a policy in which the general rule of appropriating for distribution each year is up to 3% of its endowment fund's average assets over the prior three fiscal years preceding the fiscal year in which the distribution is planned. Spending may be approved for maintenance, specific programs or to contribute to the general operating budget of the charity. There is no minimum requirement for spending from the endowment in any given year. If it is determined that a distribution is not needed or not feasible in any given year, the distribution may be waived for the year. In establishing this policy, the Organization considered the long-term expected returns on its endowment investments. Accordingly, over the long-term, the Organization expects the current spending policy will allow its endowment to retain the original fair value of the gift and to provide ARMHC with an incremental stream of income to be utilized to supplement other recurring sources of revenue for the charity.

Strategies Employed for Achieving Objectives:

The Organization relies on a total return strategy in which investment returns are achieved through capital appreciation and current yield (interest and dividends). The Organization targets a diversified asset allocation that emphasizes fixed income securities to achieve its long-term objectives within prudent risk constraints.

Note 8 Endowment Funds (Continued)

The composition and changes in endowment net assets as of December 31, 2022 and 2021, are as follows:

Endowment net assets, December 31, 2020 Investment income Net appreciation, less fees) \$	670,573 8,559 <u>7,911</u>
Endowment net assets, December 31, 202 Investment income Net appreciation, less fees	۱ 	687,043 2,145 <u>(39,558</u>)
Endowment net assets, December 31, 2022	\$	649,630

Note 9 Net Assets with Donor Restrictions

Net assets with donor restrictions are comprised of funds the Organization has received subject to donorimposed purpose restrictions, time restrictions, or in perpetuity consist of the following:

	Purpose	Time	Perpetuity	Total	
Restricted net assets, December 31, 2022,					
House facility fund	\$ 1,309,033	\$-	\$ -	\$ 1,309,033	
Donor restricted endowment	38,880	-	610,750	649,630	
House operations	2,735	100,000	-	102,735	
Capital campaign	13,246,941	-	-	13,246,941	
Care Mobile	17,123			17,123	
Total	\$ <u>14,614,712</u>	\$ <u>100,000</u>	\$ <u>610,750</u>	\$ <u>15,325,462</u>	
	Restriction				
	Purpose	Time	Perpetuity	Total	
Restricted net assets, December 31, 2021,					
	\$ 1,350,497	\$-	\$ -	\$ 1,350,497	
2021,	\$ 1,350,497 76,293	\$ - -	\$ - 610,750	\$ 1,350,497 687,043	
2021, House facility fund		\$ - - 12,500	•		
2021, House facility fund Donor restricted endowment House operations Capital campaign	76,293	-	•	687,043	
2021, House facility fund Donor restricted endowment House operations	76,293 9,357	-	•	687,043 21,857	

Note 10 Net Assets Released from Donor Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by donors as follows for the year ended December 31, 2022 and 2021:

	2022		2021	
Purpose Restrictions Accomplished:				
House facility fund	\$	41,463	\$	18,998
House operations		6,622		11,378
Care Mobile operations		53,657		42,220
Capital Campaign	_	<u>685,421</u>		_
Total Purpose Restrictions Accomplished:		787,163		72,596
Time Restrictions Expired:				
Passage of Specified Time	_	62,500		50,000
Total Time Restrictions Expired:		62,500		50,000
Total Restrictions Released	\$	849,663	\$	122,596

Note 11 Related Parties

Ronald McDonald House Charities (RMHC) is a system of independent, separately registered public benefit organizations, referred to as "Chapters" within the global organization. The Organization is an independent operating Chapter within the RMHC system. Each Chapter is licensed by McDonald's Corporation and Ronald McDonald House Charities, Inc. to use RMHC related trademarks in conjunction with fundraising activities and the operation of its programs; the License Agreement also sets standards of operations for programs, governance, finance, branding and reporting.

Ronald McDonald House Charities, Inc. (RMHC Global), a separately registered nonprofit organization, ensures delivery of the mission across the globe. As a center of excellence, RMHC Global builds and sustains a robust infrastructure of support to the network of Chapters, including operations, licensing and compliance, finance, risk management, communications, marketing and development. The Organization receives 75% of net revenues from all national fundraising efforts facilitated by RMHC Global, as defined by the license agreement. During the years ended December 31, 2022 and 2021, the Organization received \$440,686 and \$687,463, respectively, from these revenue streams.

During the years ended December 31, 2022 and 2021, the Organization received contributions from board members and other related parties totaling \$128,808 and \$139,728, respectively. Receivables from board members, employees, and other related parties at December 31, 2022 and 2021, totaled \$5,090 and \$139,641, respectively. In addition, goods and services donated by related parties to the Organization during 2022 and 2021 totaled \$120,362 and \$166,672, respectively.

Note 12 Commitments

In 2007, the Organization signed an agreement with Children's Healthcare of Atlanta (CHOA) (whose facilities are served by the Organization's two houses at Gatewood Road and Peachtree Dunwoody Road in Atlanta). Under the terms of the agreement, a portion of the land on which the Peachtree Dunwoody location is housed was gifted to the Organization. If the land ever ceases to be used as a Ronald McDonald Charities location CHOA has an irrevocable right to repurchase the property for the fair market value of the improvements to the land.

CHOA is recognized as a regional treatment center of excellence and one of the top 10 children's hospitals in the country with nationally recognized programs for cancer, heart, and solid organ transplants. Management believes the demand for lodging and respite facilities will continue to increase. The leadership of the Organization, working with CHOA, has undertaken an analysis of the amount and type of additional space needed to serve current and future families.

Note 13 Employee Retirement Plans

The Organization sponsors an employee retirement plan known as the Atlanta Ronald McDonald House Charities, Inc. 403(b) Plan. Under the plan, employees may contribute up to the maximum contributions as set periodically by the Internal Revenue Service. The Organization matches employee contributions on a discretionary basis. The employer contributions vest after 3 years of service. Participant contributions are always 100% vested.

Employer contributions to the Plan were \$72,464 and \$67,444 for the years ended December 31, 2022 and 2021, respectively.

Note 14 Donated Goods and Services

The fair value of donated goods and services included as contributions in the financial statements and the corresponding expense categories for the years ended December 31, 2022 and 2021, are as follows:

	 2022	2021
Family support Special events	\$ 408,822 \$ <u>175,815</u>	629,544 157,919
Total	\$ <u>584,637</u> \$	787,463

Note 15 Reclassifications

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations. This change in classification does not affect previously reported cash flows from operating activities in the statements of cash flows.

Note 16 Subsequent Events

The Organization evaluated subsequent events through July 26, 2023, when these financial statements were available to be issued. The Organization is not aware of any significant events that occurred subsequent to the statement of financial position date, but prior to the issuance of this report, that would have a material impact on the financial statements.